Embrace Your Anytime, Anywhere, Any Device Future
with Presidio, VMware & Dell Technologies

SOLUTION HIGHLIGHTS

- Confidently deliver a secure digital workspace for the modern enterprise
- Deliver a modern desktop and application experience through a single platform that reduces storage and operational costs
- Bring together traditional desktop and PC system, client management with a framework to manage any endpoint
- Manage identity and access to all application types, on premises or in the cloud
- Expertise for troubleshooting, upgrades and configuration challenges
- Best practice recommendations based on years of EUC expertise

The Challenge

As digital transformation dramatically impacts how people work and interact, organizations need to deliver solutions that can support anywhere, anytime, any device environments. No longer confined to physical offices or the corporate network, employees expect more choice and flexibility in how they access desktops and applications. At the same time, however, organizations are challenged to balance access to apps and services over diverse devices with the need to secure and protect company resources and assets.

Traditional means of managing, securing and supporting devices, applications and data no longer meet the flexibility and usability demands of employees or address the security concerns of organizations. Today's digital workspace requires a governance and security strategy that ensures the appropriate privileges based upon location, means of access and authorization while also enabling a seamless user experience.

This means transforming static desktops into secure, digital workspaces that can be delivered on demand, with the ability to provision virtual or remote desktops and applications through a single VDI and app virtualization platform that streamlines management and easily entitles end users.

The Digital Workspace by Presidio, VMware & Dell Technologies

Working together, Presidio, VMware and Dell Technologies empower the digital workspace by delivering a consumer-simple experience with the protection of enterprise-class security. We leverage software-defined architecture to give organizations a simple way to manage identity and access to all application types, on premises or in the cloud.
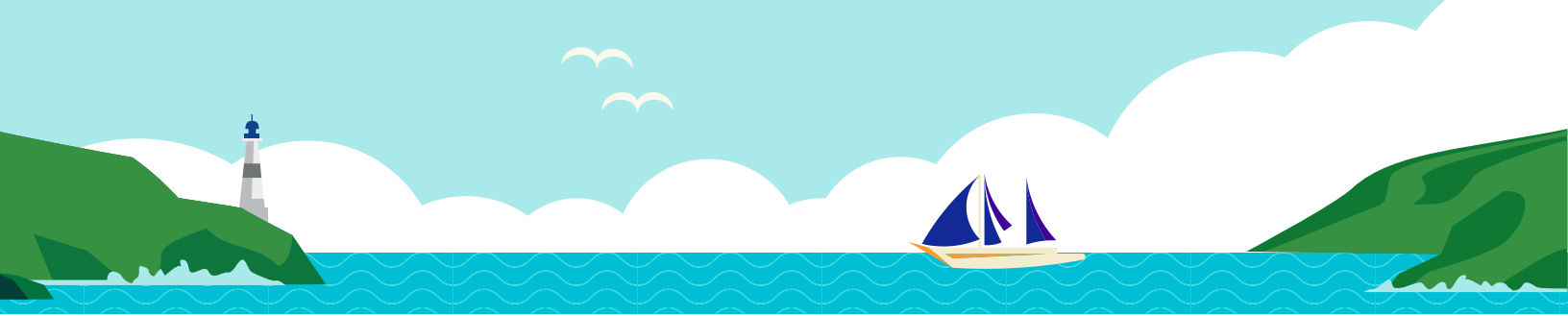
Our Solution

With experience providing strategic consultation and designing holistic end-user computing (EUC) solutions for today's modern organization, Presidio understands the technologies required, the processes that must be supported, and the drivers for success. We specialize in creating environments that solve not just the question of session delivery, but also integration with best-of-breed, third-party Partners, such as VMware and Dell Technologies, and their combined portfolios of enterprise-class, software-defined technology and infrastructure solutions, to complete the EUC solution stack.

We enable you to leverage your investments in EUC and VMware with:
• EUC assessment and design
• End-point device management
• Identity and access management
• Remote applications
• VDI
• Third-party integration
• Hybrid cloud optimization for EUC

We can help you analyze, plan and deliver a robust EUC solution that meets your goals and provides your users with a complete and stable EUC environment to address your IT requirements.

VMWARE WORKSPACE ONE™

A unified platform for the provisioning, management and policy enforcement of applications to devices across all major platforms, including iOS, Android and Windows. With a contextual policy framework that lets IT establish granular policies based on user, device, data, location and app, Workspace ONE can transform your business by delivering mobile workflows through a suite of productivity apps and secure mobile services.

VMWARE HORIZON®

Deliver virtualized or hosted desktops and applications through a single platform to end users. Horizon helps IT control, manage and protect all of the Windows resources end users want, at the speed they expect, with the efficiency your business demands.

With Horizon, virtualized or hosted desktops and applications can be delivered through a single platform to end users. These desktop and application services can all be accessed from one unified workspace to provide end users with all of the resources they want, at the speed they expect.

As the speed of business accelerates and user expectations drive anywhere, anytime access to desktops and applications, Presidio and VMware provide a single, secure and easy to manage digital workspace solution.
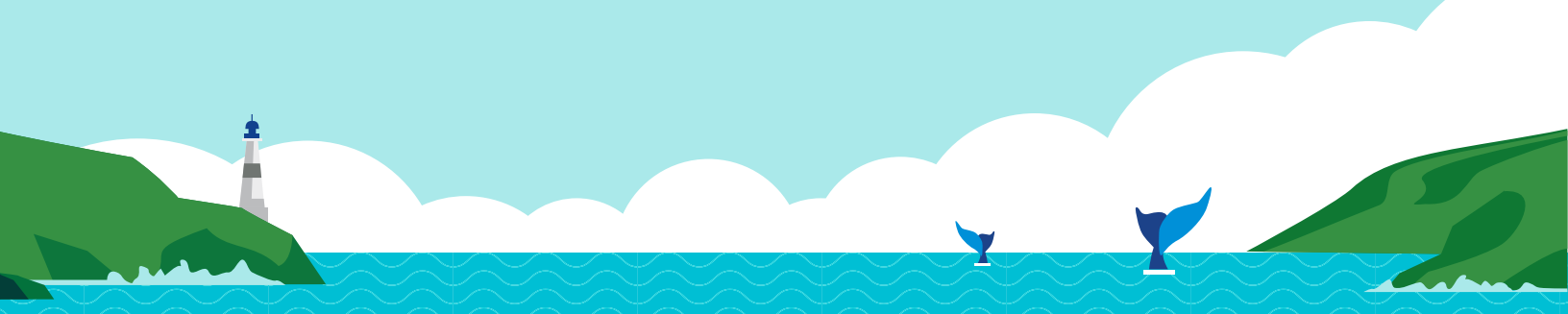
vSPHERE UPGRADE

Upgrade on-premises vSphere and vCenter environments to enable additional hybrid connectivity and functionality.

HEALTH CHECK

A review of the existing VMware environment to ensure that best practices are being followed and that all services are properly configured.

NSX DESIGN/DEPLOY

Development of a detailed network and security strategy for the integration and deployment of VMware NSX within your environment.

VMWARE CLOUD CONNECTIVITY AND READINESS ASSESSMENT

A detailed assessment of on-premises VMware environment, as well as intended VMware Cloud on AWS environment, to determine gaps and provide recommendations to remediate those prior to deploying VMware Cloud on AWS in production.

VMC JUMPSTART

Assistance with VMware Cloud on AWS ELA credits with a VMware Cloud on AWS Connectivity and Readiness Assessment, including a pilot deployment of VMware Cloud on AWS.

### VMC DESIGN/DEPLOY/MIGRATE

Development of a comprehensive hybrid cloud strategy using VMware Cloud on AWS within the cloud infrastructure, and deployment of the environment with migrations to properly align workloads with the hybrid cloud strategy.

PRESIDIO PUBLIC CLOUD, AUTOMATION AND DEVOPS (PCAD) TEAM

The Presidio Cloud Team tailors and integrates cloud solutions, cloud technology and cloud-based applications for our customers. They focus on mass migrations, mission-critical applications, cloud native agile applications, automation, DevOps modernization, cloud infrastructure optimization and cost containment.

VMWARE DIGITAL WORKSPACES DESIGN/DEPLOY

Develop and implement strategic designs to enable customers to leverage VMware Cloud on AWS for digital workspace solution deployment.
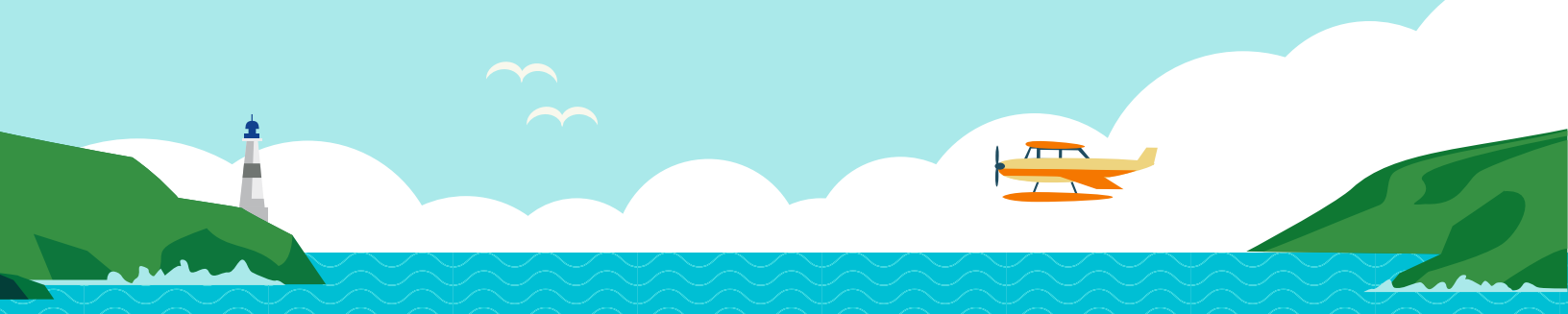
Unleash Your Workforce With Unified Workspace

Dell Technologies Unified Workspace, powered by VMware Workspace ONE, simplifies the PC lifecycle environment with modern solutions for deployment, security, management and support. Give your employees seamless, hassle-free experiences with industry leading expertise from Presidio, VMware and Dell, no matter where they work.

DEPLOYMENT

By integrating factory and cloud, Dell Technologies is the first OEM to provision applications with VMware Workspace ONE in the factory. Systems are shipped directly to employees -- anywhere and everywhere. They can hit the ground running, and IT can focus on what's next.

• Eliminate IT time and labor required to unbox and image systems.
• Reduce time to deliver core applications to your employees.

SECURITY

Secure your business with trusted devices, trusted access and trusted data that doesn't impede your employees' ability to work anywhere, anytime or compromise their productivity.

• Secure collaboration anywhere with zero-trust security
• Trusted devices with security built in
• Safe solutions to protect above and below the BIOS

MANAGEMENT

Unified endpoint management is becoming essential with so many employees needing to work from anywhere. With Dell Technologies and VMware Workspace ONE, you can manage all of your devices regardless of OS, including mobile devices, from the cloud through one console:

• Save IT time with simplified management and automation
• Deliver a seamless end-user experience with SSO (single sign-on)
• Integrate with collaboration tools
• Virtualize all your applications

SUPPORT

Ensure users stay in the zone by providing support that stays out of their way. With Dell ProSupport for PCs, you can take advantage of telemetry-driven insights that allow you to stay informed, maintain control and remotely resolve PC issues on one or many devices.

INTELLIGENT DEVICES

Intelligent PCs with built-in AI adapt to the way you work, wherever you work, with cutting-edge innovations like ExpressResponse, Intelligent Audio and ExpressSign-in.
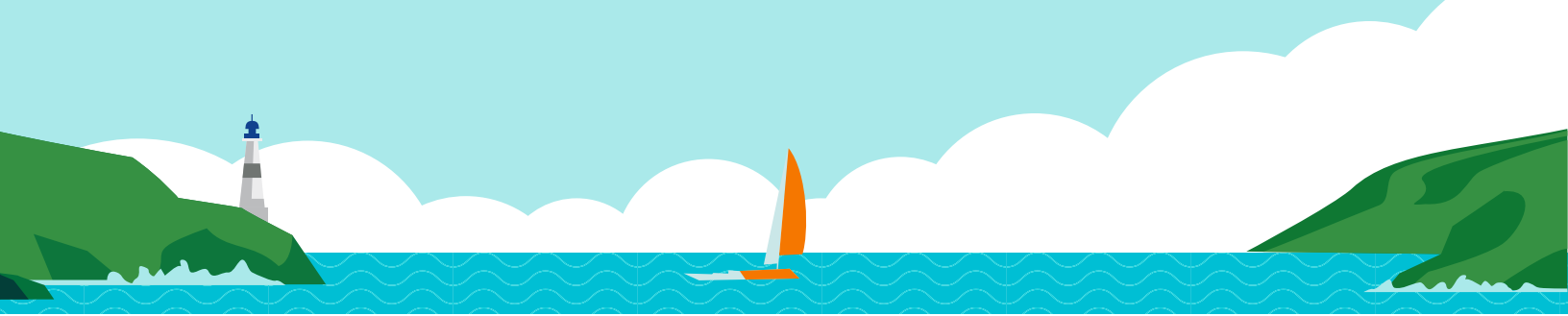
The Best-of-Breed Digital Workspace Solution by Presidio, VMware & Dell Technologies

Presidio, VMware and Dell Technologies collaborate to accelerate our shared customers' digital transformation journeys.

By leveraging our integrated technologies, services, and engineering teams, we design and implement the flexible, scalable and secure digital workspace solutions organizations need to realize their full potential. Whether it's Presidio's strategic IT and lifecycle services; VMware's innovative technology platforms that deliver consistent infrastructure and operations across data centers and public clouds; Dell Technologies suite of products and solutions that protect, manage and support traditional and modern apps wherever they reside; or some combination of all of three, we can customize a solution for you.

Working together, we help our customers realize better business outcomes in a dynamic and competitive marketplace.

PRESIDIO | vmware

IN PARTNERHSIP WITH   DELL Technologies