

PRESIDIO®

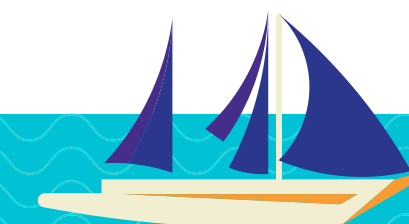
vmware®

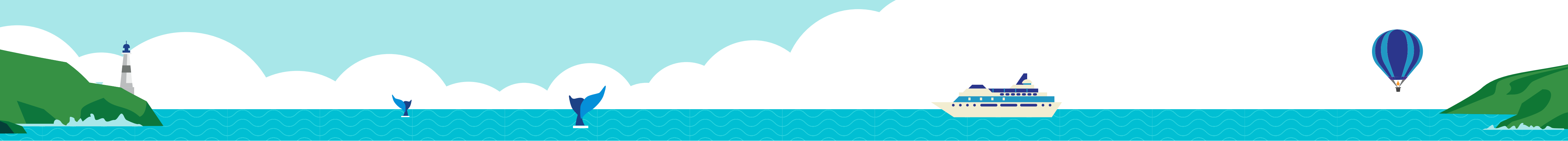
TRANSFORMATION ISLAND

Strengthen Your IT Strategy With Intrinsic Security

Use your infrastructure to secure
any app, any cloud, any device

GET STARTED





We need better security

Our connected digital world is extremely reliant on effective cybersecurity. As more business processes become digitized, and workplaces expand on remote work and digital customer experiences, securing our apps, data, and devices is paramount.

7 million

data records compromised each day¹

56 records

compromised each second¹

Bolted-on solutions, siloed teams and threat-centric solutions are not the answer

3500+

security vendors that exist today across multiple specializations²

two thirds

organizations that do not have a unified IT and security strategy in place³

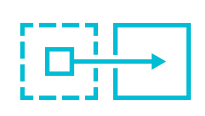
It's time to think differently

Despite growing IT investments in security, studies show that the likelihood of getting breached is growing steadily each year.⁴

This is why Presidio and VMware, in partnership, are approaching security in an entirely new way.

Move to a position of strength

Intrinsic security is not a product or tool. It's a strategy for leveraging your infrastructure and control points in new ways—in real time, across any app, cloud, or device. Our software-based approach:



Maximizes security controls across endpoints, workloads, networks, workspaces and clouds.



Unifies security and IT teams to fuel collaboration and agility.



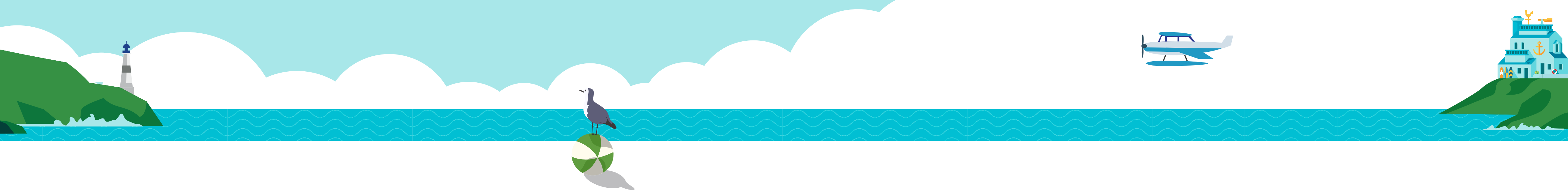
Generates context-centric intelligence that enables you to respond faster to new threats.

60%

prefer built-in security controls over agent-based solution⁵

70%

agree security controls should be built into the hypervisor⁵



Intrinsic Security

Use threat intelligence and existing infrastructure to protect your apps and data.

For Endpoints & Workloads

Extend protection across key security control points with cloud-native endpoint and workload protection.

For the Network

Control traffic through segmentation, secure network access, and inspect all traffic—including east-west—for anomalies or vulnerabilities, while simplifying management.

By implementing the VMware Service-defined Firewall with NSX, customers saw up to:

60%

reduction in the number of traditional firewalls required.⁶

For the Workspace

Extend protection to the workspace with VMware Carbon Black Cloud, which enables you to secure users, endpoints, and apps with better visibility to detect, identify, and prevent threats.

VMware Carbon Black Cloud analyzes:⁷

540 TB

endpoint data per day

1.3 TB

event data per day

VMware gets high marks for endpoint security for the workspace.⁸

99.8%

protection rate

100%

malware protection rate

6/6

in prevention

6/6

in detection

For the Cloud

Detect, manage, and respond to vulnerabilities and threats across cloud providers.

VMware cloud security solutions have detected over:

7 million

security and compliance violations across multiple public cloud environments.⁹

Intrinsic Security

Know what others can't. Do what others can't.

Leverage your infrastructure and control points in new ways so you can turn every touchpoint from a potential vulnerability into an asset for gathering insights and taking action.

With intrinsic security, you know what others can't, and do what others can't, so you are in a position of strength.



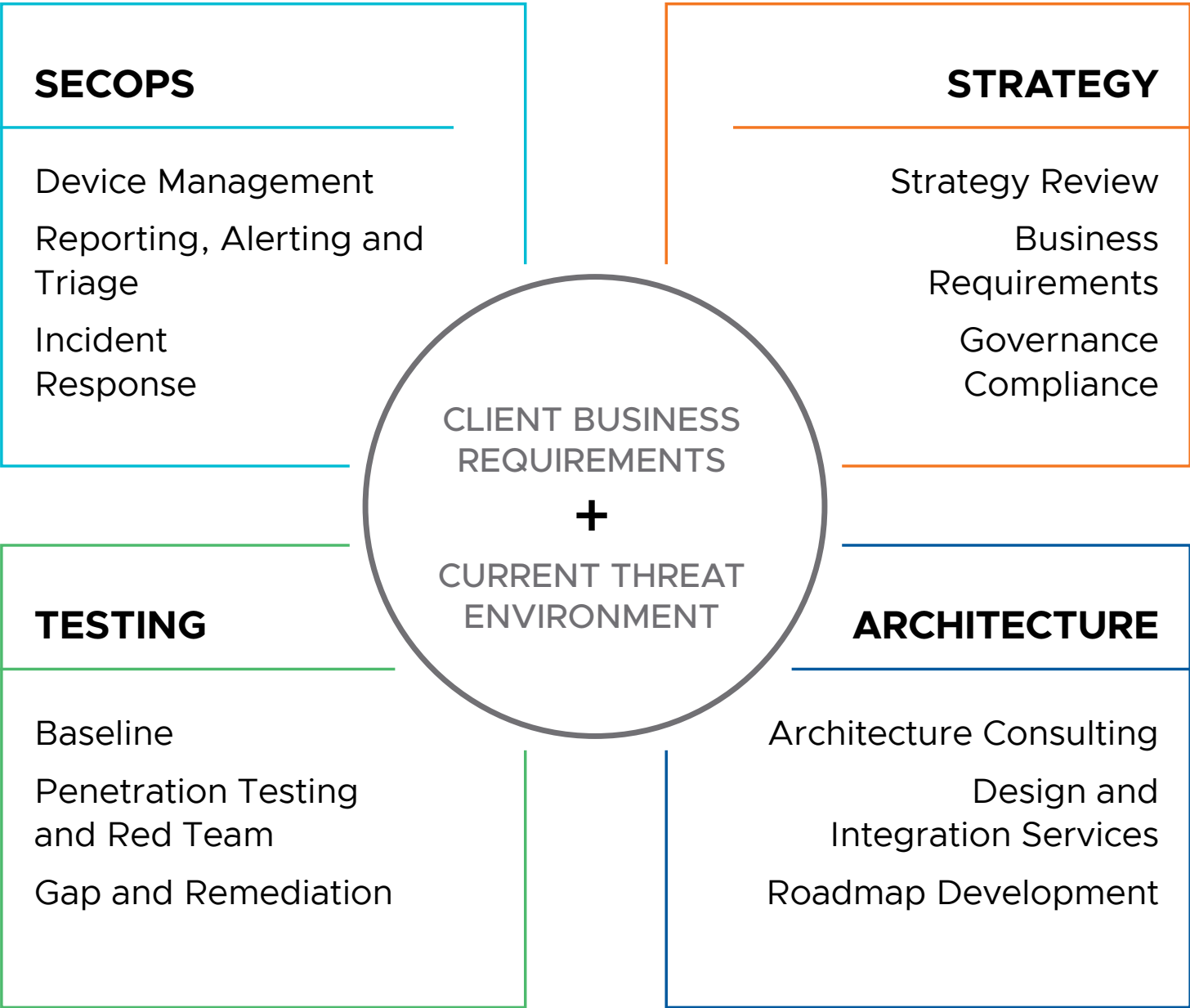
PRESIDIO®

Adaptive security for next-gen risk management

Presidio's Full-Lifecycle Solutions Grow with Expanding Vulnerabilities, Evolving Threats, and Business Needs.

Expert support at every step

Presidio applies our deep understanding of business and technology to keep organizations ahead of security challenges and compliance demands. We support industry leaders in security-intensive sectors, from finance to retail to healthcare. We bring an elite team to each engagement, drawing from an unparalleled pool of specialists in strategy, architecture design and implementation, testing, security operations, and beyond.



Full-service, fully committed partner

Presidio operates as an extension of your organization, collaborating with your team at every step. We take the time to thoroughly understand your requirements, resources, and priorities, to deliver the most informed, effective security and risk management support. Take steps today to protect your organization against cyber threats, regulatory violations, and business vulnerability—now and into the future.

About the Presidio and VMware partnership

Presidio and VMware collaborate to accelerate our shared customers' digital transformation journeys. Presidio combines its strategic consulting and lifecycle services with VMware's innovative technology platforms, to design, implement and manage agile, secure, multi-cloud solutions optimized for each customer's unique requirements. Together, Presidio and VMware help our customers realize better business outcomes in a dynamic and competitive marketplace.

¹ "The World in Data Breaches," Rob Sobers, Varonis, 2020.

² Cybersecurity Snapshot, Momentum Cyber, November, 2019.

³ "Tension Between IT and Security Professionals Reinforcing Silos and Security Strain," a commissioned study conducted by Forrester Consulting on behalf of VMware.

⁴ "Cost of a Data Breach Report 2019," Ponemon Institute, July 2019.

⁵ "To Enable Zero Trust, Rethink Your Firewall Strategy," a commissioned study conducted by Forrester Consulting on behalf of VMware.

⁶ VMware internal analysis, ROI/TCO data from DICE, February, 2020.

⁷ VMware internal analysis, October, 2019.

⁸ AV Comparatives, Business Security Test March-April 2020 – Factsheet, 2020.

⁹ VMware internal telemetry and analysis, June 2020.

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