

OPTIMIZE OPERATIONS AND KEEP PACE WITH **TECHNOLOGY CHANGE**

Embrace a collaborative partnership with someone who understands your environment, applications, challenges and desired outcomes.



CUSTOMER

Deep product expertise helps you quickly realize the full benefits of your VMware Tanzu investments.



RISK MITIGATION

Prevent outages with upgrade guidance, identification of trouble spots and proactive notification of known issues.



TECHNOLOGY FAST-PASS

Industry best practices guidance help you plan, scale, optimize, and adopt VMware Tanzu technology faster.



ENABLEMENT Close skill gaps with

knowledge transfers and product enablement to accelerate self-sufficiency.

BENEFIT FROM OUR **TECHNOLOGY EXPERTISE**

VMware Tanzu Application Service



VMware Tanzu™ **Kubernetes Grid™** VMware Tanzu Data Products

We collaborate with your VMware Tanzu platform and application development teams to help with your unique requirements.

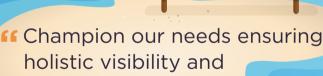
OUR CUSTOMERS HAVE EXPERIENCED Successfully

REALIZE THE BENEFITS

build, run, and manage modern applications.

TIME-TO-VALUE

App Modernization TAM Global NPS Score



CUSTOMER

SUCCESS

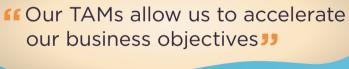
engagement ""

66 By personalizing the experience, TAMs become an extension

PERSONALIZED EXPERIENCE

of our team ""

CHOOSE THE RIGHT FIT



ff Tailored technical guidance empowers our growth ""

PRODUCT

ENABLEMENT



2.5 days/week

TIER 2

TIER 3 ●●●● **5** days/week

Select the service size that best meets the scale and complexity of

your organization.

TAKE THE NEXT STEP

Contact VMware today to accelerate your VMware Tanzu technology adoption and value realization through a collaborative partnership.

LEARN MORE NOW

THE PRESIDIO AND VMWARE PARTNERSHIP Presidio and VMware collaborate to accelerate our shared customers' digital transformation journeys. Presidio combines its strategic consulting and lifecycle services with VMware's innovative technology platforms, to design, implement and manage agile, secure, multi-cloud solutions optimized for each customer's unique requirements. Together, Presidio and VMware help our customers realize better

business outcomes in a dynamic and competitive marketplace. Learn more about Digital Transformation at presidio.com/bigcloud

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