

TRANSFORMATION ISLAND

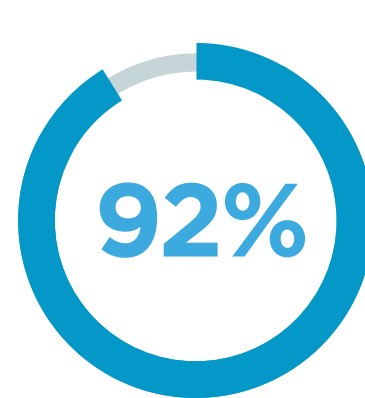
CLOUD LEADERS & EXPERTS SHARE THEIR

Six Biggest Migration Challenges



1 | Incompatible infrastructure between clouds

VMware Cloud provides a hybrid cloud solution that integrates the public cloud using the same infrastructure as your data center, eliminating compatibility issues.



92% of enterprise customers say consistency of architecture between private and public clouds is important¹

Top 3 cloud security challenges²

- 1 Security of data
- 2 Compliance with regulatory mandates
- 3 Control over IT services

2 | Lack of support for existing security policies

VMware Cloud meets a **broad range of security and compliance standards**, ensuring you meet current and required benchmarks and regulations.

3 | Migrating apps with dependencies

VMware Cloud enables you to visualize data flows across your hybrid infrastructure to identify interdependent apps and migrate them seamlessly.



46% of enterprises struggle to identify interdependent services and how they interact³

Customers are spending

\$1M

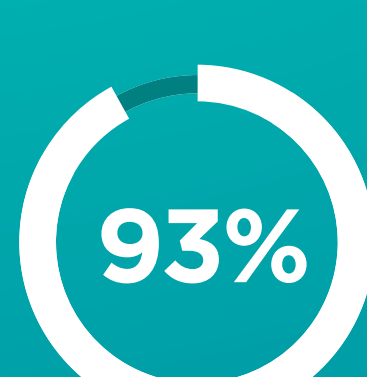
and countless resource hours to move 1,000 VMs to the cloud⁴

4 | Cost of refactoring and rewriting apps

VMware Cloud allows you to migrate mission-critical applications without costly refactoring or impact to performance.

5 | Lack of strategic planning

Plan your migration by understanding app data flows and estimate ongoing costs of network egress with VMware Cloud.



93% of respondents in an ESG survey said they are committed to the hybrid cloud approach as a long-term strategy⁵

IT teams are

47%

more efficient on average with hybrid cloud platforms⁶

6 | Staff efficiency

Reduce the impact of a potential skill shortage with VMware Cloud, allowing you to use the VMware environment your team is already familiar with.

Power every application on any cloud with multi-cloud solutions by Presidio & VMware.

About the Presidio & VMware Partnership

Presidio and VMware collaborate to accelerate our shared customers' digital transformation journeys. Presidio combines its strategic consulting and lifecycle services with VMware's innovative technology platforms, and together we design, implement and manage agile, secure, multi-cloud digital solutions optimized to meet your unique requirements.

Learn more about Digital Transformation at: <https://bigcloud.presidio.com/>

1. Source: VMware Cloud Market Study, Management Insights, 2018.
 2. Source: Sky High Networks, 2018.
 3. Source: Dynatrace, 2019.
 4. Source: The Business Value of Hybrid Cloud with VMware IDC, August 2019.
 5. Source: Hybrid Cloud Trends Survey, Enterprise Strategy Group, March 2019.
 6. Source: The Business Value of Hybrid Cloud with VMware IDC, August 2019.